



### **Background**

Kron Technologies is an emerging technology company that has grown from its Kickstarter origins to develop innovative technology that has disrupted the world of high-speed video cameras. We're looking for more talented individuals to join us as we design, develop, and manufacture world-class imaging products. Our diverse team enjoys flexibility, freedom, a positive work/life balance, and stimulating challenges to resolve. We're located a short walk from the Production Way/University Skytrain station, and a 5-minute drive from the Highway 1, Gaglardi Way Exit.

### **About the position**

This full-time position is an opportunity to work in a thriving technology company that is reshaping the world of high-speed cameras. You will be working to support and grow the market for all of Kron's products and services to the global marketplace.

As we are a rapidly growing technology company, this role will have broad responsibilities including:

- Obtain information from customers to determine application requirements
- Process sales orders ensuring accuracy of the information provided and initiating communication necessary to guarantee customer satisfaction
- Providing technical support to customers during and after the sale
- Assist customers with questions about purchases, enter orders, and follow-up on customer needs
- Data entry using cloud-based MRP systems to create customer files, record inquiries, check inventory, and coordinate sales activities
- Maintain a deep working knowledge of all products and product applications
- Perform other duties as assigned

### **Qualifications**

- Entrepreneurial and self-starting with a passion for personal growth
- Experience working with still/video cameras, lighting, editing and their application to film sets
- 2+ years experience in a B2B customer facing role selling or supporting industrial/technical products
- Demonstrated written, verbal, and digital communication skills. As well as solid computer skills (ideally using the Google office suite)
- Passion for customers - to see them and the organization succeed
- Adaptable, comfortable with a fast-paced environment, and open-minded
- Exceptional organization and "get it done" skills

### **Desired qualifications**

- Ability to develop engaged customer relationships
- Degree or diploma in Engineering or related discipline is an asset
- Great listening skills to really get the bottom of the customer's needs
- Technical marketing experience in product marketing, and/or product management
- Experience working in a startup environment is an asset



**KRON  
TECHNOLOGIES INC**

Technical Sales Representative – Full Time  
Production Way, Burnaby  
krontech.ca

**Perks, Compensation and Benefits**

As a full-time employee, you'll receive a salary commensurate with your capabilities and experience.

We offer a comprehensive benefits package including extended health, dental, and travel medical insurance, Healthcare and Lifestyle Spending accounts, positive work/life balance, and a professional development allowance.

In addition, we have a mini-gym, electronics lab, and machine shop, which you're welcome to use in off-hours for personal projects.

To apply, send your resume and a cover letter indicating why you are an excellent fit for the role to [jobs@krontech.ca](mailto:jobs@krontech.ca). We look forward to hearing from you!

**--- Only candidates physically present in and legally authorized to work in Canada will be reviewed. ---**